

CMA Vendor Special

February 2019

<u>Vendor</u>	<u>Min/ Reorder</u>	<u>Special</u>	<u>Expires</u>	<u>Notes</u>
<u>Abdallah Candies</u>	\$125/ \$0	Orders of \$225 receive 1/2 Freight		
<u>Barlow Designs</u>		Orders of \$500 or more receive Net 60 & Free Freight Orders of \$1000 or more receive Net 90 & Free Freight	2/28/2019	Must Ship by 3/1/2019 Fixtures free with orders of \$600. Free Freight excludes Fixtures. Terms for approved accounts
<u>Bloomingtonville</u>	\$500/ \$150	Orders of \$1000 receive a 15% Freight Cap Orders of \$2500 or more receive a 10% Freight cap (including Backordered items) Orders of \$5000 or more receive an 8% Freight cap and Net 60 Orders of \$7500 or more receive an 8% Freight cap and Net 90	4/15/2019	At Once Delivery only. Applies to shipments to one location in continental US. Terms for approved accounts Freight Cap includes BO's for orders \$2500+.
<u>Capri Blue</u>	\$500/ \$100	Orders of \$1000 or more receive Free Freight	3/29/2019	Must ship by 3/29/19
<u>Creative Co-op</u>	\$500/ \$150	Everyday At Once Promo \$1000 = 15% Freight cap \$2500+ = 10% Freight cap (inc B/O's) \$5000+ = 8% Freight cap + Net 60 \$7500+ = 8% Freight cap + Net 90 Seasonal (single Order Only) \$1000 = 15% Freight cap \$1500+ = 15% Freight cap + 12/1 Dating \$2500+ = 10% Freight cap + 12/1 Dating \$5000+ = 20% Discount + 10% Freight cap + 12/1 Dating	4/15/19	1K/15% Freight Cap Ongoing At Once Delivery only. Terms for approved accounts Freight Cap includes Backorders for orders \$2500+

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<u>Cuddle Barn</u>	\$300/ \$200	Order \$500 receive 14% Freight Cap Order \$600 receive 10% Discount & 14% Freight Cap Order \$750 receive 10% Discount & 12% Freight Cap Order \$1,200 receive 10% Discount & 12% Freight Cap, PLUS 6 Free Pieces Ongoing Promotion: \$150 = 17% Freight Cap \$500 = 12% Freight Cap	2/28/2019	Special is applicable to one order with one location \$10 Handling Fee for reorders less than \$150 Backorders less than \$75 will be cancelled
<u>D. M. Merchandising</u>	\$100	Order \$1000 or more to receive Net 90 Dating Order \$2500 or more to receive Net 90 Dating & Free Freight	3/31/19	Everyday ships ASAP, Seasonal ships August 2019. All orders must ship by 3/31/2019. Terms with APPROVED CREDIT If Holiday shipped before 8/2019 Net 90 terms will apply
<u>Delton Products</u>	\$100	Harvest Pre-book (Ships 6/15/19) Add Ship and Cancel Date Orders of \$500 or more receive 10% Discount \$800 or more receive 12% Discount \$1500 or more receive 15% Discount & 11/1 Dating Christmas Pre-book (Ships 7/15/19- Add Ship and Cancel Date) Orders of \$500 = 10% Discount Orders of \$800 = 12% Discount Orders of \$1500 or more receive 15% Discount & 12/1 Dating	4/15/2019	*Harvest/ Christmas: Additions after 4/15 not eligible for discounts. Changes made after 9/1/19 forfeit all discounts. \$10 service fee for backorders of less than \$100

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<u>DSD Express</u>	\$120	Free Freight on ALL orders	3/31/2019	
<u>First & Main</u>	\$150/ \$100	Orders of \$2500 receive FREE FREIGHT PPP members receive 10% Discount on all orders Specials: 1. Valentine's Day: \$175 2. New Unicorn Assortment: \$ 494.40 3. Wuffles Program: \$240 for 60 pcs of plush only and \$540 for plush and display rack 4. Mermaids 'n Friends Rack Program: \$1066.20 5. Fanta Zoo Assortments: \$160 for 7" plush and \$600 for plush and display rack 6. Hospital/Baby Program: \$253.00 7. Get Well Program: \$272.00 8. Rocky Mountain Assortment (basic animals): \$444 for 96 pcs of plush only and \$504 for plush and display rack	4/1/2019	
<u>Jellybean Rugs</u>	\$319 / \$150	Orders of \$750 or more receive 2 Free Accent Rugs (21"x33")	2/28/2019	Must be in stock and shippable OR account must accept BO's/ substitutions. Add to notes
<u>JY Socks</u>	\$324/ \$150	Any Oh Yeah Socks! programs of 540pc min receives 10% off invoice on all reorders for 1 year		

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<u>M & B Products</u>	\$500/ \$250	1 Moving Flame Displayer with initial order over \$1500 Everyday Dating Program Orders below \$1500 receive Net 30 Orders above \$1500 receive Net 60		Shipping within continental US, must use M&B freight carrier. Must ship by 3/15/19
<u>Mulberry Studios</u>	\$650/ \$100	Order 1 Program Prepack to receive Free Display Order 2 Program Prepacks to receive Free Display & Net 90 days Order 3 Program Prepacks to receive Free Display & Net 120 days		
<u>My Word!</u>	\$200/ \$100	\$500+ receive 5% Discount \$1000+ receive 10% Discount OR Free Freight on Display programs 15% Freight Cap to West Coast	2/28/2019	
<u>Park Desgins</u>	\$400/ \$100	Orders of \$750 receive Net 60 Orders of \$1500 receive Net 60 & Free Freight Orders of \$2000 receive Net 90 & Free Freight 2019 Fall & Holiday Fall Holiday orders of \$250 receive 12/1 Dating Fall Holiday orders of \$500 receive 12/1 Dating & Free Freight Place your \$500 order before 2/28 for an additional 10 % Discount!	2/28/2019 3/31/19	Orders must ship by 3/31/2018 Terms to approved accounts only Holiday orders ship 6/1 - 10/15/19 (Must order from 2019 Holiday Catalog only)
<u>Pavilion</u>	\$250/\$ 100	\$750 Holiday = 12/10/19 Dating	3/31/2019	Pending credit approval. No other discounts. Continental U.S. only

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<u>Periwinkle</u>		Show & Road Specials \$500+ = N60 + FF \$1000+ = N90 + FF Must Ship by 3/1/2019	2/28/2019	Fixtures at no charge w/ qualifying orders of \$600+ Free Freight excludes Fixtures Terms for approved accounts only
<u>RAZ Imports -</u>	\$750/\$250	\$2000 = 15% FREIGHT CAP \$2500 = 12/10/19 Dating Early Buy Discounts \$5000 = 5% Discount + 12% Freight Cap \$10000 = 8% Discount + 10% Freight Cap \$15000 = 10% Discount \$30000 = 12% Discount	4/1/2019	* Early Buy Discount % will be applied to ALL 2019 reorders. *\$5K orders are eligible to be split into separate Fall/ Halloween, and Christmas shipments if order total is above \$750
<u>Sourcebooks</u>	\$75	\$200 Cost = Free Freight \$500 Cost = 52% Discount + Free Freight #Spooky18 #XMAS19 #Val/Easter19, #MomDad19 24 copies = FF + Extra 30 days dating (N60) #BLS19: 30+ Backlist sku = 52% Disc + FF + N60 #Night19: 6+ = FF 12+ = FF + N60 24+ = 52% Discount + FF + N60		
<u>SPI - Not In Showroom</u>	\$200 /\$100	\$1,000 = 5% Discount \$2,000 = 10% Discount + Free Freight \$3,000 = 15% Discount + Free Freight	3/15/2019	\$4,000 East or \$2,000 west is free freight

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<u>Split P</u>	\$400/ \$100	Orders of \$750 receive Net 60 Orders of \$1500 receive Net 60 & Free Freight Orders of \$2000 receive Net 90 & Free Freight 2019 Fall & Holiday Fall Holiday orders of \$250 receive 12/1 Dating Fall Holiday orders of \$500 receive 12/1 Dating & Free Freight Place your \$500 order before 2/28 for an additional 10 % Discount!	2/28/2019 3/31/19	Orders must ship by 3/31/2018 Terms to approved accounts only Holiday orders ship 6/1 - 10/15/19 (Must order from 2019 Holiday Catalog only)
<u>tag -Not In Showroom</u>	\$150/ \$100	Fall/Holiday 2019 Early Buy (tiers below) 1: \$500+ = N90 2: \$1500+ = 3% Disc/ N90/\$49 Flat Rate/ 1 order 3: \$3500+ = 3%Disc/ 12/1 Dating/ \$49/ 1 order 4: \$5000+ = 5% Disc/ 12/1 Dating/ FF/ 1 order 5: \$7500+ = 7% Disc/ 12/1 Dating/ FF/ 1 order	3/31/2019	Early Buy writing window 1/1/19 - 3/31/19 Must ship after 7/5/19 Catalog # 254 Dating for approved accts only
<u>TGB Brands</u>	\$150/ \$150	Coco Fall Pre-Sale Special Order \$1500 to receive Net 60 & 5% Freight Cap Order \$2000 to receive Net 60 & Free Freight Guaranteed delivery- Ships 7/8/19	3/26/2019	Terms with credit approval

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<u>Thanks A Million</u>	\$100	0 - 48 pc = \$6.75 72+ pcs = \$6.50 144+ Pcs = \$6.25 288 + pcs = \$6.00		
<u>Tyler Candles</u>	\$1,500/ \$100	15% Freight Cap to West Coast		
<u>Workman Publishing</u>	24 Books	Order 50 units for 55% Disccount, Net 30 & Free Freight Order 75 units for 56% Disccount, Net 60 & Free Freight Order 100 units for 57% Disccount, Net 90 & Free Freight	6/30/2019	
<u>Young's</u>	\$150/ \$100	Young's Everyday \$500 = Net 60 for Everyday/ Garden \$1000 = 10% Disc + N60 on Everyday/Garden \$2500 = 10% Disc + N90 on Everyday/Garden + FF Young's 2019 Fall/ Holiday \$250 = 12/10/19 Dating \$500 = 10% Disc + 12/10/19 Dating \$1000 = 10% Disc + 12/10 Dating + Free Freight VLD 20% Discount on all Feb. orders Orders of \$250 receive Net 60 Orders of \$500 receive Net 90 Orders of \$1000 or more Shipping ASAP receive Net 90 & Free Freight \$1000 Prebook receive 12/01 Dating & Free Freight	2/28/2019	*Discount does NOT apply to Show- Specials priced/Personalized items. *Discount cannot be combined with other promotions. *Free Freight in 48 states with qualifying 10% discount ONLY. *Dating with Approved credit only. **VLD Discount does NOT apply to Special priced items
<u>Z's Silver</u>	\$150/ \$0	Orders of \$300 or more receive Free Freight		