

<u>Vendor</u>	<u>Min/ Reorder</u>	<u>Special</u>	<u>Expires</u>	<u>Notes</u>
<u>Abdallah Candies</u>	\$125/ \$0	Orders of \$225 receive 1/2 Freight	Ongoing	
<u>Baggallini</u>	\$1000/ \$300	Order \$1,000 to receive 5% off invoice, Free Freight & 25 free Gift with Purchase	9/30/2019	Holiday ships 10/1/19 Spring 2020 ships 1/6/20
<u>Capri Blue</u>	\$500/ \$100	Orders of \$500 or more will receive 1/2 FREIGHT ALLOWANCE to West Coast	Ongoing	
<u>Cota Global</u>	\$500/ \$100	<u>New Accounts</u> Orders of \$250 receive 5% Discount & 4 FREE Planet Pens Orders of \$750+ receive 1/2 Freight & 4 FREE Planet Pens Orders \$1200+ receive FREE FREIGHT & 4 FREE Planet Pens Orders \$2500+ receive FREE FREIGHT, 5% Discount & 4 FREE Planet Pens <u>Existing Accounts</u> Orders of \$500 receive 5% Discount & 4 FREE Planet Pens Orders \$1200+ receive FREE FREIGHT & 4 FREE Planet Pens Orders \$2500+ receive FREE FREIGHT, extended terms & 4 FREE Planet Pens	9/30/2019	Continental U.S. cannot be combined with any other offer.
<u>Cuddle Barn</u>	\$300/ \$200	Order \$500 for 14% Freight cap	Ongoing	\$10 Handling Fee for reorders less than \$150 Backorders less than \$75 will be cancelled
<u>Delton</u>	\$100	Order \$250 2020 in Spring Pre-Book for 10% Discount Order \$750 2020 in Spring Pre-Book for 15% Discount	11/1/2019	Pre-Book includes Easter, Spring, Garden, and Nautical Only *Tea sets and everyday product excluded
<u>Kids Preferred</u>	\$500 / \$300	\$200+ = Net 30 \$400+ = Net 30 + 1 Free style Customer Incentive Program merchandise \$650+ = Net 60 + 2 Free styles Customer Incentive Program merchandise \$1000+ = Free Freight + Net 60 \$2500+ = Free Freight, 5% Discount + Net 90 days	9/30/2019	*Free Freight shipping exclusions apply on Ride On's, Play Gyms
<u>Malden International</u>	\$250/ \$100	Summer Dating 2019 for Approved accounts Order \$500 to receive Net 60 Order \$750 to receive Net 90	9/20/2019	Must ship 7/15 - 9/20/19
<u>M & B Products</u>	\$500/ \$250	1 Moving Flame Displayer with initial order over \$1500 Everyday Dating Program Orders below \$1500 receive Net 30 Orders above \$1500 receive Net 60	Ongoing	Shipping within continental US, must use M&B freight carrier. Must ship by 3/15/19

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<u>Mulberry Studios</u>	\$650/ \$100	Order 1 Program Prepack to receive Free Display Order 2 Program Prepacks to receive Free Display & Net 90 days Order 3 Program Prepacks to receive Free Display & Net 120 days	Ongoing	
<u>Park Desgins Split-P</u>	\$400/ \$100	2020 Spring Preview \$500 Shipping Dec 2019 receives 4/1 Dating & Free Freight \$500 Shipping Jan 2020 receives Free Freight only	10/31/2019	Must ship by 1/30/20. Freight exludes \$60 shipping surcharge on oversized items.
<u>RAZ</u>	\$750/ \$250	Orders of \$2000 receive 20% Freight cap (year-round) 2020 Spring & Summer Early Buy Discount + Dating Order \$1500 or more to receive 4/1/20 Dating + 20% Freight cap Order \$3000 or more to receive 5% Discount + 15% Freight cap Order \$5000 or more to receive 8% Disc + 12% Freight cap Order \$10000 or more to receive 10% Disc + 12% Freight cap Order \$15000 or more to receive 12% Disc + 12% Freight cap	10/16/2019	
<u>Readerest</u>	\$240/ \$120	Orders with 1 Display Assortment receive Free Display & Free Freight PPP = 10% Discount	Ongoing	
<u>Sourcebooks</u>	\$75	\$200 Cost = Free Freight \$500 Cost = 52% Discount + Free Freight #Spooky18 #XMAS19 #Val/Easter19, #MomDad19 24 copies = FF + Extra 30 days dating (N60) #BLS19: 30+ Backlist sku = 52% Disc + FF + N60 #Night19: 6+ = FF 12+ = FF + N60 24+ = 52% Discount + FF + N60	12/31/2019	
<u>Sunset Vista Designs</u>	\$150 / \$100	Order \$500 for Net 60 terms OR 5% Discount with credit card Order \$1500 for Net 90 terms OR 10% Discount with credit card Order \$2500 for Net 90 terms & 10% Freight cap OR 10% Discount with cc Order \$3000 for Net 90 & Free Freight or 10% Discount with credit card	12/1/2019	

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<u>Tag</u>	\$150/ \$100	<u>SS2020 Early Buy Program</u> SS20-1 \$500, Net 90, combined orders SS20-2 \$1,500, 3% Discount, Net 90, \$49 Freight, 1 order SS20-3 \$3,500, 3% Discount, 6/1/20 dating, \$49 Freight, 1 order SS20-4 \$5,000, 5% Discount, 6/1/20 dating, Free Freight, 1 order SS20-5 \$7500, 7% Discount, 6/1/20 dating, Free Freight, 1 order	10/4/2019	Early Buy must ship after 12/15/19. Ships within 10 days of requested ship date.
<u>TGB</u>	\$150/ \$150	<u>XO From (written separately)</u> Orders of \$150 or more receive 2 FREE Totes Orders of \$250 or more receive 4 FREE Totes & 10% Freight Cap	9/30/2019	
<u>Thanks A Million</u>	\$100	0 - 48 pc = \$6.75 72+ pcs = \$6.50 144+ Pcs = \$6.25 288 + pcs = \$6.00		
<u>Tyler Candles</u>	\$1,500/ \$100	15% Freight Cap to West Coast	Ongoing	
<u>Workman Publishing</u>	24 Books	Order 50 units for 55% Disccount, Net 30 & Free Freight Order 75 units for 56% Disccount, Net 60 & Free Freight Order 100 units for 57% Disccount, Net 90 & Free Freight	12/31/2019	
<u>Young's</u>	\$150/ \$100	<u>VLD 2020 Pre-Book</u> \$250 = Net 60* \$500 = Net 90* \$1000 = 20% Discount, Free Freight & Net 90 shipping ASAP or 6/1 dating for Spring Pre-book (ships after 1/1/20) <u>Garden- Pre-Book</u> \$250 = Net 60* \$500 = Net 90* \$1000 = 10% Discount + Net 90* \$2000 = 10% Discount, Free Freight & Net 90 shipping ASAP or 6/1 dating for Spring Pre-book (ships after 1/1/20) <u>Young's Everyday & Seasonal</u> \$500 = Net 60 \$1000 = 10% Disc + N90 \$2500 = 10% Disc + N90 + FF	9/30/2019	*Discount does NOT apply to specially priced/Personalized items. *Discount cannot be combined with other promotions. *Free Freight in lower 48 states *Dating with Approved credit only.