

<u>Vendor</u>	<u>Min/Reorder</u>	<u>Special</u>	<u>Expires</u>	<u>Notes</u>
<u>Abdallah Candies</u>	\$125/ \$0	Orders of \$225 receive 1/2 Freight	Ongoing	
<u>Baggallini</u>	\$1000 CC \$1500 N30 Re-O \$300	Open a new account with a \$750+ order	Ongoing	<u>New acct</u> orders must ship 30 days from opening order.
<u>Bloomingtonville</u>	\$500/ \$150	\$1000 = 15% Freight Cap (ships at once) \$2500 = 10% Freight Cap \$5000 = Net 60 + 8% Freight Cap \$7500 = Net 90 + 8% Freight Cap	Ongoing 4/15/2020	Terms for approved accounts Freight Cap includes Backorders
<u>Capri Blue</u>	\$500/ \$100	West Coast Accts that order \$500+ receive 1/2 FREIGHT ALLOWANCE Purchase 2 case pks or 6oz Blue Jean Handwash + 2 case pks 16oz Blue Jean Hand Wash Refill Receive 1 FREE case pk of Blue Jean bar soap	Ongoing 4/17/2020	West Coast Freight allowance order through rep. Handwash must ship by 5/15/20
<u>Creative Co-Op</u>	\$500/ \$150	<u>Everyday</u> \$1000 = 15% Freight Cap (Ongoing- At Once) \$2500 = 10% Freight Cap \$5000 = Net 60 + 8% Freight Cap \$7500 = Net 90 + 8% Freight Cap <u>Seasonal</u> \$1000 = 15% Freight Cap \$1500 = 12/1 dating + 15% Freight Cap \$2500 = 12/1 dating + 10% Freight Cap \$5000 = 20% Discount + 12/10 dating + 10% Freight Cap	4/15/2020	Terms w/ approval Freight Cap includes B/O's. Tier pricing cannot be combined with 20% Disc for Fall/Holiday. Seasonal ships 7/1/20 with cancel Date of 11/1/20 unless specified. *Holiday order cannot be combined with HD or Embellish
<u>Cuddle Barn</u>	\$300/ \$200	Orders of \$300 receive Net 60* Orders of \$500 receive Net 60*, 5% Discount and 15% Freight cap Orders of \$750+ receive Net 60*, 5% Disc and 12% Freight cap 12/1/2020 Extended dating on Christmas PKG	Ongoing	Backorders less than \$75 will be cancelled *Terms with approval \$10 Handling Fee for reorders less than \$150
<u>Delton</u>	\$100	<u>Harvest Pre-Book</u> \$500 = 10% Discount \$800 = 12% Discount \$1500+ = 15% Discount + 11/1/20 dating <u>Christmas Pre-Book</u> \$500 = 10% Discount \$800 = 12% Discount \$1500+ = 15% Discount + 12/1/20 dating	4/1/2020	Dating with approval. Additions made after 4/15/20 are not eligible for discount. Changes or cancellations after 9/1/20 forfeit all discounts. Harvest ships 6/15/2020 Christmas ships 7/15/202
<u>D.M. Merchandising</u>	\$100	Orders of \$1000 receive Net 60 Dating Orders of \$2000 receive Net 90 Dating Orders of \$3000 receive Net 90 Dating & FREE FREIGHT	3/31/2020	Dating on approved credit only. Max 1 add-on for backorders. Seasonal ship August 2020.
<u>Green Roads</u>	\$500/ \$150	Orders of \$1000 receive FREE FREIGHT	3/31/2020	

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<u>Illume Candles</u>	\$300/ \$150	Orders of \$500 receive 15% Freight Cap Orders of \$750 receive 10% Freight Cap <u>Show Special</u> Everyday \$1000 = FREE FREIGHT Fall \$750+ = FF, must ship June-Sept. 1, 2020 Seasonal must ship Aug-Oct. 1, 2020 \$1500+ = FREE FREIGHT \$2000+ =FFREE FREIGHT + 12/1 Dating	Ongoing 4/15/2020	
<u>Jellybean Rugs</u>	\$319/ \$150	\$500 receives 2 FREE Accent Rugs \$900 receives 4 FREE Accent Rugs \$1200 receives 6 FREE Accent Rugs \$1500 receives 8 FREE Accent Rugs	3/31/2020	
<u>Jen & Co.</u>	\$300/ \$50	All orders to West Coast receive 15% Freight Cap	Ongoing	
<u>JY Socks</u>	\$324/ \$150	5% Discount & FREE FREIGHT (all orders)	Ongoing	New sku's ship in May
<u>Kids Preferred</u>	\$400/ \$300	<u>Customer Incentive Program</u> \$250+ = N30 with NO Free Merchandise \$400+ = N30 + Free Mdse - 1 style \$650+ = N60 + Free Mdse - 2 styles \$1000+ = N60 + FF, NO Free Merchandise \$2500+ = 5% Disc + N90 + FREE FREIGHT 2% DISCOUNT with CC at time of shipment	3/31/2020	
<u>LANG Companies</u>	\$250/ \$150	<u>New Account</u> \$250+ = 20% off dated product, 10% off everyday product, + \$39 flat rate ship <u>2020 Early Buy:</u> Add'l 4% if ordered by 3/16, ship by 3/31. Evdy orders Net 30, Christmas dating 12/1. \$1000+ = 5% Disc + 7% Freight charge \$2500+ = 7% Disc + 6% Freight charge \$5000+ = 10% Disc + 5% Freight charge \$10,000+ = 12% Disc + FREE FREIGHT	Ongoing 3/31/2020	All LANG brands included in Early /buy program. Freight applied after discounts. Collegiate avail Jul 2020, Pro teams avail Sept 2020
<u>Love Handle</u>	72 units	1st Rack Order receives a FREE Rack, 10% Discount & Free Freight 72 pc Reorder receives 10% Discount	Ongoing	
<u>M & B Products</u>	\$500/ \$250	1 Moving Flame Displayer with initial order over \$1500 Everyday Dating Program Orders below \$1500 receive Net 30 Orders above \$1500 receive Net 60	Ongoing	Shipping within continental US, must use M&B freight carrier. Must ship by 3/15/19
<u>Malden Int'l</u>	\$250/ \$100			

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<u>Mulberry Studios</u>	\$650/ \$100	Prepack programs receive Free Display Order 2 Program Prepacks to receive Free Display & Net 90 days Order 3 Program Prepacks to receive Free Display & Net 120 days	Ongoing	
<u>Natural Inspirations</u>	\$300/ \$150	\$500 = 5% Freight Cap \$750 = FREE FREIGHT New Acct = FREE FREIGHT All min orders 15% Freight Cap	3/30/2020	
<u>Park Designs Split-P</u>	\$400/ \$100	Free Freight on ALL Orders Free Drop Ship on all orders over \$25 <u>Holiday Dating Program</u> \$250 = 12/1/20 Dating \$500 = 12/1/20 Dating + FF (by 3/31/20) \$500 = 12/1/20 Dating + 10% Disc + FF (exp 3/15/20)	Ongoing 4/15/2020	Holiday orders w/o ship date will ship 6/2020 *Free Freight excludes \$60 shipping surcharge on oversized items.
<u>Pavilion Gift</u>	\$250/ \$100	5OFF500 = \$500 receives 5% Discount 7OFF750 = \$750 receives 7% Discount FREESHIP = \$1200 receives FREE FREIGHT*	3/31/2020	Discounts cannot be combined w/other incentives or promos. *FF for cont U.S. only.
<u>RAZ</u>	\$500/ \$300	\$1500 = 15% Freight cap (year-round) <u>Early buy Discount & 12/1 dating</u> \$5000 = 5% \$10,000 = 8% \$15,000 = 10% \$30,000 = 12% \$50,000 = 15% <u>Freight Cap for Early Buy orders</u> \$5,000 = 12% \$10,000+ = 10%	Ongoing 4/1/2020	Early buy discount will be applied to ALL 2020 reorders. Subject to credit approval and payment within terms. *Minimum Truck order \$500 *Credit card for opening order. Eligible for Net 30 approval after \$2500.
<u>Simplified Soaps</u>	\$400/ \$200	Orders of \$300+ receive a FREE 5pc set	4/1/2020	Specify Frangrance choice
<u>Sourcebooks</u>	\$75	\$200 Cost = Free Freight \$500 Cost = 52% Discount + Free Freight	12/31/2020	
<u>SPI</u>	\$200/ \$100	\$1000 = Free Freight Below \$1000 = ½ Freight NO BACKORDERS	12/31/2020	
<u>Springbok</u>	\$250/ \$100	\$300+ receive FREE Freight amd Net 30 \$500+ receive FREE Freight and Net 60 \$750+ receive FREE Freight and Net 90	4/30/2020	Orders must ship 3/20-5/30/2020

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<u>Sunset Vista Designs</u>	\$150 / \$100	<u>Holiday 2020 Early-buy Promo</u> \$500 = Net 60 \$1500 = Net 90 + 20% Freight Cap \$2500 = Net 90 + 10 % Freight Cap \$3000+ = Net 90 + FREE FREIGHT (Additional 10% Discount on orders \$750+ if paid with CC)	6/1/2020	Holiday ships July- Sept 2020. Dating w/ approved credit Include Promo Code. Cannot be combined w other offers. Excludes all #1 Fan items.
<u>tag</u>	\$150/ \$100	\$150 Outdoor Entrtrng = 10% Disc, CODE: 274 Fall & Holiday 2020 Early Buy FH20-1: \$500 = N90 FH20-2: \$1,500 = 3% Disc, N90, \$49 ship FH20-3: \$3,500 = 3% Disc, 12/1 dating, \$49 ship FH20-4: \$5,000 = 5% Disc, 12/1 dating, FF FH20-5: \$7,500 = 7% Disc, 12/1 dating, FF	3/31/2020	
<u>Thanks A Million</u>	\$100	0 - 48 pc = \$6.75 72+ pcs = \$6.50 144+ Pcs = \$6.25 288 + pcs = \$6.00		
<u>TGB Brands</u>	\$150/ \$150	15% Freight Cap on Markdown orders! <u>Fall 2020</u> C+C \$4500+ = N60 + FF (guaranteed delivery) C+C \$3000 = N60 + 5% Frieght Cap (guaranteed delivery) C+C \$1500 = 10% Freight Cap <u>COMBINED</u> \$1500 SS + \$3000 FW = N60 + FF (guaranteed delivery)	3/27/2020	FALL Ships July 6, 2020
<u>Tyler Candles</u>	\$1,500/ \$100	15% Freight Cap to West Coast	Ongoing	
<u>Workman Publishing</u>	24 Books	Use code FLATN to receive 50% Discount on Returnable sku's & 55% Discount on Non-Returnable PLUS Net 120 and Free Freight Order 50 units for 55% Disccount, Net 30 & Free Freight Order 75 units for 56% Disccount, Net 60 & Free Freight Order 100 units for 57% Disccount, Net 90 & Free Freight	12/31/2020	

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Young's	\$150/ \$100	<p>Everyday/Garden/Seasonal <u>\$250</u> Christmas/Fall: 12/10 Dating <u>500+</u> = Everyday/Garden: Net 60 Christms/Fall: 10% Disc +12/10 Dating <u>\$1000+</u> = 10% Discount Everyday/Garden: Net 90 Christmas/Fall: 12/10 Dating + FF <u>\$2000+</u> = FREE FREIGHT + 10% Discount Everyday/Garden: Net 90 Christmas/Fall : 12/10 Dating <u>VLD PreBook/Immediate VLD</u> \$250 = Net 60 \$500+ =Net 90 \$1000+ = FF Immediate Ship gets Net 90 12/10 Dating for Fall Pre-Book</p>	3/31/2020	<p>Discount cannot be combined with other promotions Free Freight in 48 states with qualifying discount ONLY. Dating with Approved credit only</p>