

<u>Vendor</u>	<u>Min/Reorder</u>	<u>Special</u>	<u>Expires</u>	<u>Notes</u>
<u>Abdallah Candies</u>	\$125/ \$0	Orders of \$225 receive 1/2 Freight	Ongoing	
<u>Baggallini</u>	\$1000 CC \$1500 N30 Re-O \$300	Open a new account with a \$750+ order \$1000+ orders receive FREE FREIGHT \$1000+ orders from the Spring Catalog receive 5% Discount + Free Freight	Ongoing 9/15/2020	<u>New acct</u> orders must ship 30 days from opening order.
<u>Bamboo Trading</u>	\$200/ \$150	<u>Show Special</u> \$500 = 5% Discount \$1000 = 5% Disc + Free Freight	9/5/2020	
<u>Bloomingtonville</u>	\$500/ \$150	\$750+ = 15% Freight Cap \$1,000+ = 10% Freight Cap \$1,500+ = 8% Freight Cap \$2,500+ = 5% Freight Cap \$5,000+ = FREE FREIGHT	9/15/2020	Applies to shipments to ONE locations in the Continental U.S. Freight Cap includes Backorders
<u>Candle Cottage</u>	\$350/ \$150	15% Freight Cap to West Coast		
<u>Capri Blue</u>	\$500/ \$100	West Coast Accts that order \$500+ receive 1/2 FREIGHT ALLOWANCE <u>Show/Road Promotions</u> \$1500 = FREE FREIGHT <u>Promotion 1:</u> 10% Off 12.5 oz. Gilded Muse Tins (all fragrances) <u>Promotion 2:</u> 10% off 30 oz. Gilded Muse Faceted Jumbo Jars (all scents EXCEPT VOLCANO) <u>Promotion 3:</u> Dual Tone Coconut Santal Pre-pack \$272 Receive FREE 19 oz. Tester <u>Promotion 4:</u> Beauty Best Seller Pre-Pack \$651 Receive FREE 1 tester ea : Volcano, Aloha Orchid, and Blue Jean hand cream + spray pen	Ongoing 9/11/2020	West Coast Freight allowance order through rep. Show/Road *Free Freight excludes Alaska + HI & PR. FF to freight forwarder in contiguous U.S. Must accept B/O's. Must ship by 9/30/20
<u>Creative Co-Op</u>	\$500/ \$150	*NEW DROP SHIP PROGRAM* <u>Everyday</u> \$750+ = 15% Freight Cap \$1,000+ = 10% Freight Cap \$1,500+ = 8% Freight Cap \$2,500+ = 5% Freight Cap \$5,000+ = FREE FREIGHT <u>Seasonal</u> \$750+ = 15% Freight Cap \$1,000+ = 10% Freight Cap \$1,500+ = 8% Freight Cap \$2,500+ = 5% Freight Cap \$5,000+ = FREE FREIGHT	9/15/2020	Freight Cap includes B/O's. Tier pricing cannot be combined with 20% Disc for Fall/Holiday. Seasonal ships 7/1/20 with cancel Date of 11/1/20 unless specified. *Holiday order cannot be combined with HD or Embellish

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<u>Cuddle Barn</u>	\$300/ \$200	Orders of \$500+ receive 14% Freight cap <u>2020 Summer Show Special</u> \$300+ = 15% Freight Cap, N60, 1 Shipment \$500+ = 5% Disc, 12% Freight Cap, N90, 2 Shipments \$750+ = 10% Disc, 10% Freight Cap, N90, 2 Shipments \$1500+ = Free Freight, Max 3 Shipments <u>Christmas Pkg Dating Special</u> Order item #CB99931, and receive 12/10 Dating or Net 60 dating <u>Valentines Pkg (ships Nov 2020)</u> Order item #CB99907 and receive 3/1/2021 Dating <u>2021 Easter Pkg (ships Dec 2020)</u> Order item #CB99908, and receive 4/15/2021 Dating	Ongoing 9/30/2020 12/31/2020 1/31/2021	*Terms with approval \$10 Handling Fee for reorders less than \$150 *Backorders less than \$75 will be cancelled *Up to 3 orders total \$1500. No other discounts apply Lower U.S. only. No Amazon accts. Comm 12.5
<u>D.M. Merchandising</u>	\$100	<u>SUMMER PROMOTION</u> \$1000 = FREE FREIGHT + 2% DISCOUNT \$2000 = FREE FREIGHT + 4% DISCOUNT \$3000 = FREE FREIGHT + 6% DISCOUNT \$4000 = FREE FREIGHT + 8% DISCOUNT \$5000 = FREE FREIGHT + 10% DISCOUNT	9/3/2020	CODE: STIMULUS Includes Everyday & Seasonal. EACH SHIP DATE NEEDS TO BE WRITTEN SEPARATELY MUST SHIP BY 9/30/20
<u>Delton Products</u>	\$100	AUG20F: FALL MERCHANDISE \$500 = 15% Disc on order of Fall merchandise AUG20C: CHRISTMAS MERCHANDISE \$500 = 10% Discount \$1000 = 15% Discount	9/4/2020	Fall = Harvest, Halwn & Clearance. Must ship by 9/4/20. Seasons CANNOT be combined to reach disc levels. Cust's normal terms apply
<u>Green Roads</u>	\$500/ \$150	\$1000 = FREE FREIGHT <u>New Customers</u> \$300 - free shipping \$500 - 5% off and free shipping \$1050 - 10% off and free shipping \$2500+ - 15% off and free shipping <u>Existing Accounts</u> \$500 - free shipping, and samples \$1000+ - 5%, free shipping, and samples	Ongoing	
<u>Illume Candles</u>	\$300/ \$150	Everyday \$1000 = FREE FREIGHT Seasonal \$1500 = FREE FREIGHT	9/15/2020	Everyday ships ASAP Seasonal must ship by 10/1/2020. Continental U.S.
<u>Intalex (Warmies)</u>	\$250/ \$200	<u>2020 Summer Show Special</u> 60 pc Best Seller Asst = FF 48 pc Wellness Asst = FF	9/5/2020	60 pc= 15 sku's, 4 pc ea 48 pc= 4 matching sets (4pc ea)

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<u>Jellybean Rugs</u>	\$319/ \$150	<u>Show/ Road Special</u> \$500 = 2 additional B size rugs at no charge. \$800 = 4 additional B size rugs at no charge \$1200 = 6 additional B size rugs at no charge	9/15/2020	Must accept backorders
<u>JY Socks</u>	\$324/ \$150	5% Discount (all Show orders) \$500 orders receive FREE FREIGHT (excludes Slippers)	9/30/2020	
<u>Kids Preferred</u>	\$400/ \$300	2% Disc when you pay with Credit Card <u>Freight Allowance</u> \$501 - \$1000 = 7% freight allowance \$1000 - \$2500 = 10% freight allowance	Ongoing	If freight is more than 7% or 10%, customer is responsible for balance
<u>LANG Companies</u>	\$250/ \$150	<u>New Account</u> \$250+ = 20% off dated product, 10% off everyday product, + \$39 flat rate ship <u>Restock & Reorder, CODE: R&R</u> \$500+ = 7% Discount, N30, 5% Freight \$750+ = 10% Discount, N30, 5% Freight \$1250+ = 15% Discount, N30, 5% Freight <u>Red Accounts CODE: RE9</u> 5% Discount + \$29 flat rate shipping	Ongoing 9/3/2020 9/30/2020	
<u>Lauren- Spencer</u>	\$300	\$500+ = FREE FREIGHT \$1000+ = 5% Discount + FREE FREIGHT	9/30/2020	
<u>Love Handle</u>	72 units	1st Rack Order receives a FREE Rack, 10% Discount & Free Freight 72 pc Reorder receives 10% Discount	Ongoing	
<u>M & B Products</u>	\$500/ \$250	1 Moving Flame Displayer with initial order over \$1500 Everyday Dating Program Orders below \$1500 receive Net 30 Orders above \$1500 receive Net 60	Ongoing	Shipping within continental US, must use M&B freight carrier.
<u>Malden Int'l</u>	\$250/ \$100	<u>CODE CC05:</u> Order \$350 and pay with Credit Card to receive 5% Discount. Must Ship ASAP <u>CODE FC15:</u> Order \$350 to receive 15 % Freight cap	9/3/2020	
<u>Mulberry Studios</u>	\$650/ \$100	May Special: Order \$500+ = Net 60 Prepack programs receive Free Display Order 2 Program Prepacks to receive Free Display & Net 90 days Order 3 Program Prepacks to receive Free Display & Net 120 days	Ongoing	
<u>Natural Inspirations</u>	\$300/ \$150	New Account with \$300+ opening order receives FREE FREIGHT	Ongoing	

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<u>Park Designs Split-P</u>	\$400/ \$100	\$400 orders receive Free Freight \$1000 orders receive Free Freight & Net 60 if approved	9/30/2020	
<u>Pavilion Gift</u>	\$250/ \$100	<u>Fall 2020 Promotion</u> Orders of \$200+ paid w credit card receive Free Freight Orders over \$500 receive 5% Discount	9/30/2020	Discounts cannot be combined w/other incentives or promos. *FF for cont U.S. only.
<u>RAZ</u>	\$500/ \$300	\$1500 = 15% Freight cap (year-round) *Minimum Truck order \$500 *Credit card for opening order. Eligible for Net 30 approval after \$2500. <u>2021 SPRING EARLY BUY</u> \$1500 = 20% Freight Cap \$2500 = 4/1/2021 Dating \$3000 = 5% EB Disc & 15% Freight Cap \$5000 = 8% EB Disc & 12% Freight Cap	Ongoing 10/1/2020	Early buy discount will be applied to orders placed by 10/1/20. Early buy discount and dating will be applied to ALL 2021 reorders. Subject to credit approval and payment within terms.
<u>Simplified Soaps</u>	\$400/ \$200	<u>Show Special</u> \$500 = 1/2 Freight + a free gift \$1000 = FREE Freight + a free gift	9/4/2020	
<u>Sourcebooks</u>	\$75	\$200 Cost = Free Freight \$500 Cost = 52% Discount + Free Freight	12/31/2020	
<u>SPI</u>	\$200/ \$100	Drop Ship Available \$1000 = Free Freight Below \$1000 = 1/2 Freight NO BACKORDERS	12/31/2020	
<u>Springbok</u>	\$250/ \$100	\$300 = \$30 Free retail product \$600 = Free Freight OR \$50 Free retail product \$1200 = Free Freight + \$100 Free retail product	10/9/2020	
<u>Sunset Vista Designs</u>	\$150 / \$100	Orders of \$750 or more receive 5% discount if paid with credit card when ordering. Orders of \$3,000 or more, receive free freight. <u>Spring 2021 CODE: ED21</u> \$750+ receive Net 60 <u>or</u> 5% Discount with Credit Card on order \$2000+ receive 10% Freight & Net 60 <u>or</u> 10% Disc with Credit Card on order \$3000+ receive Free Freight & Net 60 <u>or</u> 10% Disc with Credit Card on order	9/15/2020 12/1/2020	Promo excludes all #1 fan items and cannot be combined w other offers. Terms with credit approval. Must include Promo Code to Qualify.

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<u>tag</u>	\$150/ \$100	<u>Summer 2020 AT ONCE</u> CODE 277 : \$500 = 5% Dsicount + Net 60 \$1500+ = 7% Discount + Net 60 CODE 278 : \$500 = 7% Discount if CC on order \$1500+ = 10% Discount if CC on order <u>2021 Pre-Book Promo with TERMS</u> CODE Discount Dating Freight Cap SST21-1 : \$500+ = Net 60 SST21-2 : \$1500+ = 3%Disc, N90, 10% FC SST21-3 : \$3500+ = 3%Disc, 6/1/21, 7% FC SST21-4 : \$5000+ = 5%Disc, 6/1/21, 5% FC SST21-5 : \$7500+ = 7%Disc, 6/1/21, 5% FC <u>2021 Pre-Book Promo with CREDIT CARD</u> CODE Discount Freight Cap SSC21-1 : \$500+ = 3%Disc, 15% FC SSC21-2 : \$1500+ = 5%Disc, 10% FC SSC21-3 : \$3500+ = 5%Disc, 7% FC SSC21-4 : \$5000+ = 7%Disc, 5% FC SSC21-5 : \$7500+ = 10% Disc, 5% Fcap	9/15/2020	Valid for shipping to lower 48 Cannot be combined w other promos , discounts, must qualify for terms. AT ONCE orders can include any available seasonal or everyday product. Spring 2021 ships after 12/15/20 & within 10 days of requested date.
<u>Thanks A Million</u>	\$100	0 - 48 pc = \$6.75 72+ pcs = \$6.50 144+ Pcs = \$6.25 288 + pcs = \$6.00		
TGB Brands	\$150/ \$150	<u>Spring (Ships 2/8/2021)</u> \$750 = 10% Freight Cap + Net 30 \$1000 = 5% Freight Cap + Net 60 \$1500 = Free Freight + Net 60 <u>Fall (Shipping Aug-Sept 2020)</u> \$1500 = 10% Freight Cap \$3000 = 5% Freight Cap + Net 60 \$4500 = Free Freight + Net 60 <u>Fall & Spring</u> \$3000 Fall + \$1500 Spring = Free Freight, Net 60 + Free pre-pack of face masks	9/30/2020	Terms with approved credit. Fall orders must ship by 9/30/2020. Programs exclude displays and opportunity buy products. Thresholds must be met with C+C product only.
<u>Vaan & Co.</u>	\$250			
<u>Wishpets</u>		5% Discount	9/30/2020	
<u>Workman Publishing</u>	24 Books	Use code FLATN to receive 55% Discount on Non-Returnable skus PLUS Net 120 and Free Freight (10pc min) Order 50 units for 55% Disccount, Net 180 & Free Freight Order 75 units for 56% Disccount, Net 180 & Free Freight Order 100 units for 57% Disccount, Net 180 & Free Freight	12/31/2020	
<u>Young's</u>	\$150/ \$100			