

CMA Vendor Promotions

NOV 2020

Vendor	Min/ Re-O	Special	Expires	Notes
Abdallah Candies	\$125/ \$0	\$225 = 1/2 Freight	Ongoing	
Vendor Req: * Abdallah credit App for Terms				
Avanti Press	\$162/ \$50			
Baggallini	\$1000 CC \$1500 N30 Re-O \$300	Spring 2021 Catalog Promotion: \$1000 = 5% Discount + Free Freight	11/30/2020	Orders must ship the week of Jan 7th.
		New Acct. Promo: \$750 = Opening Order	12/31/2020	
		Palmer = Net 30 SWBG = Net 30	Ongoing	
Vendor Req: New Customer Application				
Bamboo Trading Company	\$200/ \$150	\$350+ = Free Freight if paid w/CC \$750+ = N60	11/30/2020	
Barlow Designs	\$150/ \$100			
Bloomingville	\$500/ \$150	ACE Everyday Disc = 10% 1000+ = 15% FC Corp Billing = 2% Net 60	Ongoing	
		TRUE VALUE Everyday Disc = 10% 1000+ = 15% FC Corp Billing = Net 30		
Vendor Req: New Customer Application (CCOI)				
Candle Cottage	\$350/ \$150	15% Freight cap to West Coast	Ongoing	
Capri Blue	\$500/ \$100	\$500 = West Coast 1/2 Freight Allowance	Ongoing	*Free Allowance excludes Alaska + HI & PR. FF to freight forwarder in contiguous U.S. Must accept B/O's.
Vendor Req: New Customer: Declaration Form + copy of resale				
Creative Co-op -Not in Showroom-	\$500/ \$150	ACE Everyday Disc = 10% 1000+ = 15% FC Corp Billing = 2% Net 60	Ongoing	*Holiday order cannot be combined with HD or Embellish
		TRUE VALUE Everyday Disc = 10% 1000+ = 15% FC Corp Billing = Net 30		
Vendor Req: New Customer Application				
Cuddle Barn	\$300/ \$200	Christmas Pkg (ships Sept 2020) Ongoing CB99931, \$555 = 12/10 Dating or Net 60	12/31/2020	No Additional Discounts. Terms only with approved Credit. Amazon Accounts Not Eligible. B/O's <\$75 will be cancelled * Up to 3 orders total \$1500. No other discounts apply Lower U.S. only. No Amazon accts. Comm 12.5
		Valentines Pkg (ships Nov 2020) CB99907, \$300 = 3/1/2021 Dating		
		Easter Pkg (ships Dec 2020) CB99908, \$250 = 4/15/2021 Dating	1/31/2021	
ACE \$300 FFA Net 60 days				
Palmer Items (Min order \$300) CB71065 – Magical Sparkle CB42892 – Dalton the Storytelling Dragon Dating Terms – Before 10/1 = 12/10 Dating. After 10/1 = Net 90.				
PALMER 15 15% Disc on 1st order (1st Order starting 6/1/2018-5/31/2019)				
PALMER 10 10% Disc on subsequent orders				
PPP 10 = 10 % Discount (cannot be combined w other discounts)				
ACE: FF lower 48. Select items available on ACENET. Comm 10 Palmer: *Acct must purchase Dalton or Magical Sparkle to qualify for the 15% disc. *Order< \$300 = 10% disc. Dating Terms – 12/10 Dating, if shipped prior to 10/1. If after 10/1 = Net 90. (EVERYDAY PROMO, \$500+ = 14% Freight Cap)				

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D. M. Merchandising	\$100	Hello Mello = 50% Disc on selected styles ACE = 10% GIFT + N60 + FF (Bill to Corp) CARDSMART = 10% Disc + N60 SHOW CARD \$500 = FF (SHOW ONLY) HALLMARK = 10% Disc + N90 CAT HALLMARK CATALOG ORDERS \$300+ = FF LEARN EXP = 10% Disc + N90 PALMER = 10% Disc + N30 PARTY CITY = 20% Disc + N30 PFA = 10% Disc + N30 PPP = 10% Disc + N30 TRUE VALUE = 10% Disc + N90 DESIGNER GREETINGS = 10% Disc + N60	Ongoing	ACE- Disc only if billed to ACE LEARN EXP- Celebrations ONLY PALMER- Celebrations ONLY PARTY CITY -GIFT ITEMS ONLY PFA- Celebrations ONLY PPP- Celebrations ONLY *Featured items in Designer Greetings
Vendor Req:		MAP Agreement		
Delton Products	\$100	Xmas Closeouts: 20% - 25% Off Select Items Only	11/30/2020	See list of sale items for details
DSD Express	\$120			
Ethel & Myrtle	\$250/ \$200	Gold Crown Hallmark Accts 12% Net 60 PPP 12% Net 60 Palmer 12% Net 60	Ongoing	
Green Roads	\$500/ \$150	\$1000 = FREE FREIGHT New Customers \$300 - free shipping \$500 - 5% off and free shipping \$1050 - 10% off and free shipping \$2500+ - 15% off and free shipping Existing Accounts \$500 - free shipping, and samples \$1000+ - 5%, free shipping, and samples	12/31/2020	See sell sheet
History & Heraldry	\$50/ \$50			
Illume Candles (Includes Magnolia Home + Tried & True)	\$300/ \$150			
Vendor Req:		New Customer Application		
Intalex Warmies	\$250/ \$200	PPP = 10% Disc Retail Advantage = 10% Discount Learning Express \$250+ = N90 + 4% Freight cap Cardsmart = 10% Discount Freight Cap 10%	Ongoing	
Vendor Req:		MAP Agreement		
Jellybean Rugs	\$319 / \$150			
JY Socks	\$324/ \$150	Sock only stores that commit to 8' sections And Chain stores (10 or more) get 10% ongoing Discount with initial order of \$2,500+ and must order 12pc p/design	Ongoing	
Kids Preferred	\$500/ \$350	2% DISCOUNT with CC (at time of shipment) Freight Allowance \$501 - \$1000 = 7% freight allowance \$1000 - \$2500 = 10% freight allowance PPP = 5%, Net 30 Hallmark Stores = 10% Palmer Marketing = 10% Learning Express = 5%, Net 60, Free freight with orders over \$250	Ongoing	If freight is more than 7% or 10%, customer is responsible for balance
Vendor Req:		*KP credit App for Terms		

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LANG Companies	\$250/ \$150	New Account \$250+ = 20% off dated product, 10% off everyday product	Ongoing	Cannot be combined with any other discounts or previously placed/shipped orders.
Lauren-Spencer	\$300			
Love Handle	72 units	1st Rack Order = FREE Rack, 10% Disc + FF 72 pc Reorder = 10% Discount	Ongoing	
M & B Products	\$500/ \$250	Everyday Dating Program Below \$1500 = Net 30 Above \$1500 = Net 60	Ongoing	Shipping within continental US, must use M&B freight carrier.
Malden International	\$250/ \$100	Independent Programs Extra 5% disc on IPI show orders (use code) IPI 10% DISCOUNT OFF CASE PACK PRICES Cardsmart/Designer Greetings = 10%, N30 Hallmark+/ Gold Crown = 10%, N60 Palmer Marketing = 10%, N30 PPP = 5%, N30 ACE Hardware = 3%, 2%- N30 (Bill to Corp) True Value = 3%, 2% N60 (Bill to Corp) PRO = 10% Off Invoice any order, Free Freight at \$1000	Ongoing	Use IPI SHOW SPECIAL N30/N60 w credit approval Must use member/acct# with order NOTE: Inside Delivery/ Liftgate Truck Shipments = +\$250 per delivery
Vendor Req:		New Customer: Resale Certificate/ Sellers Permit		
Merritt International	\$300/ \$250	Spring 2021 Early Buy Program: Order \$1,500 receive 10% Discount Code: EBSRING21-10 Order \$500 receive 5% Discount Code: EBSRING21-5	12/15/2020	<ul style="list-style-type: none"> Promo is valid for one order only, but can be split to multiple future ship dates. Split orders must meet minimum for the promotion. Add promotion code on all orders.
Mulberry Studios	\$650/ \$100	Prepacks 1 Prepack = Free Display + N60 2 Prepacks = Free Display + N90 3 Prepacks = Free Display + N120 Palmer Prepacks = 10% Disc + N90 Reorder = 5% Disc + N30 SWBG Reorder = 8% Discount Prepack = 8% Discount Learning Express order info Reorder R/O < \$150 = Net 60 \$150+ = N60 + 3% Disc \$200+ = N60 + 6% Discount + FFA Prepacks FREE Display + Net 90 + 10% Disc + FFA	Ongoing	*PO must contain initials unless PO# is provided by customer.
My Word!	\$200/ \$100	96+ Porch Boards = Free Freight 32+ Porch Boards = Free Freight (<i>new cust. only</i>) Free Freight on ALL: CLASSICS, FUNNY BONES, CHUNKIES, SKINNIES FLOOR DISPLAYS 15% Freight Cap to West Coast PPP (\$150/\$100) = 10% Discount + Net 30	11/30/20 Ongoing	
Natural Inspirations	\$300/ \$150	New Acct = FREE FREIGHT All min orders 15% Freight Cap	Ongoing	
Park Desgins Split-P	\$400/ \$100	Fall 2020 Release Specials: \$500+ = Free Freight \$1,200+ = Free Freight + N60	12/30/2020	<ul style="list-style-type: none"> All orders must ship by 12/30 All current line product can be included on the order
Vendor Req:		New Customer Application		

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Pavilion	\$250/\$ 100	Credit Card Orders Only: \$200+ = Free Freight 500+ = 5% Discount	11/30/2020	May not be combined with any other offer.
Periwinkle	\$150/ \$100	\$250 = Net 30 + Free Freight \$500+ = Net 60 + Free Freight \$750+ = Net 60, 5% Disc + Free Freight PPP = 10% Discount + Net 60 PPP Option 1 = 15% Discount + Net 60 Palmer = 10% Discount + N60	11/15/20 Ongoing	Terms based on approval. All invoices must be paid within terms to qualify for FF. Must ship by 3/1/2020 Freight on fixtures at retailers expense.
RAZ Imports	\$500/\$300	\$1500 = 15% Freight cap (year-round) *Minimum Truck order \$500 *Credit card for opening order. Eligible for Net 30 approval after \$2500.	Ongoing	Subject to credit approval and payment within terms.
Simplified Soaps	\$400/ \$200			
Sourcebooks	\$75	NonReturnable Temporary Terms: \$100 @cost = 50% DISC + cust pays freight \$100-\$199 @cost = 50% DISC + FREE FREIGHT \$200-\$499 @cost = 50% DISC + FF + N60 \$500+ @cost = 52% DISC + FF + N60 \$200 Cost = Free Freight \$500 Cost = 52% Discount + Free Freight	12/31/20 Ongoing	** @cost refers to the cost to customer after discount is taken out. For N60, customer must provide credit reference or currently be on Terms
SPI	\$200 /\$100	NOW DROPSHIPPING \$1000 = Free Freight Below \$1000 = ½ Freight NO BACKORDERS	12/31/2020	
Springbok	\$250/ \$100			
Sunset Vista Designs	\$150/ \$100	Spring 2021 CODE: ED21 \$750+ = Net 60 or 5% Discount with CC on order \$2000+ = 10% Freight + Net 60 or 10% Disc w CC \$3000+ = FF + Net 60 or 10% Disc w CC on order	12/1/2020	Promo excludes all #1 fan items and cannot be combined w other offers. Terms with credit approval. Must include Promo Code to Qualify.
tag	\$150/ \$100			
TGB Brands	\$150/ \$150	Summer Capsule Special Offer: \$350 - \$749 = 5% Freight Cap \$750+ = N60 + FF	11/27/2020	Valid on Summer Capsule Collection ONLY.
Thanks A Million	\$100	0 - 48 pc = \$6.75 72+ pcs = \$6.50 144+ Pcs = \$6.25 288 + pcs = \$6.00	Ongoing	
Vaan & Co.	\$250			
Wishpets	\$100/ \$75	ACE = 10% Discount PLA = 15% Discount on advanced orders SWBG = 20% Discount PPP = 10% Discount	Ongoing	

